

Henry FitzGibbons

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EDUCATION

University of Colorado, Leeds School of Business

Master of Science in Real Estate

- GPA: 3.76

May 2025

Boulder, CO

University of Georgia, College of Environment and Design

Bachelor of Landscape Architecture

- GPA: 3.10

May 2021

Athens, GA

University of New Orleans-Innsbruck

- Study Abroad Program

Summer 2017

Innsbruck, Austria

TECHNICAL SKILLS

Business Intelligence Tools: MS Excel, ARGUS, R

Design Software: InDesign, Photoshop, AutoCAD, Bluebeam, SketchUp, Lumion

WORK EXPERIENCE

CBRE Capital Markets, Inc.

January 2025

CBRE Capital Markets Externship: In Person

Denver, CO

- Participated in a 3-day Externship program to explore the various facets of a Capital Markets transaction and understanding entry-level roles/responsibilities at the firm
- Focused on concepts directly related to Capital Markets, including transaction types, loan types, capital sources, risk tolerances and deal underwriting
- Overview of the process to create a Broker Opinion of Value, Offering Memorandum along with debt sizing for multifamily assets
- Listened to industry professionals with direct insight as to their roles and responsibilities within the firm including investment sales professionals, underwriting leaders and prop tech experts

PCS Group

October 2023 – August 2024

Landscape Designer

Denver, CO

- Led coordination efforts with outside consultants to ensure timely project submissions
- Conducted code research to minimize regulatory feedback and optimize project design accuracy
- Executed multiple land planning exercises of master-planned communities, enhancing land use efficiency
- Secured permits, zoning approvals, and met regulatory requirements to facilitate project development and compliance
- Built positive community relations through active participation in neighborhood meetings

HGOR

March 2022 – August 2023

Landscape Designer

Atlanta, GA

- Developed tailored design solutions to address unique project constraints
- Oversaw multiple project workflows, ensuring high-quality deliverables within tight deadlines
- Conducted budget take-offs and estimated costs for project phases to meet client expectations and financial constraints
- Created presentation packages, permitting sets, and construction documents
- Supported construction administration through site visits, contractor calls, and RFIs
- Delivered projects across sectors, including mixed-use, higher education, multifamily residential, and corporate campuses

Sears Smith & Associates

May 2020 – March 2022

Intern & Landscape Designer

Atlanta, GA

- Analyzed zoning codes and performed due diligence, ensuring regulatory compliance
- Prepared permitting plans and construction details, contributing to project feasibility and streamlined execution
- Strengthened client relationships by addressing project feedback and tailoring solutions to meet unique constraints
- Delivered cost estimates and project take-offs, supporting budget alignment for clients

LEADERSHIP AND INVOLVEMENT

Urban Land Institute

September 2024 – Present

Etkin Scholar

Denver, CO

- Participated in site visits, networking events, and educational seminars with industry professionals

Chi Phi Fraternity

October 2018 – October 2020

House Manager

Athens, GA

- Managed and oversaw the operations of a LEED-certified property

Boy Scouts of America

May 2010 – November 2015

Eagle Scout

Atlanta, GA

- Developed valuable teamwork and leadership skills through service and outdoor expeditions

ADDITIONAL DATA

Professional Certifications: Microsoft Office Specialist: Excel Associate

Professional Certifications in Progress: Adventures in Commercial Real Estate (A.CRE), ULI's Foundations of Real Estate (FoRE)