

Andrew Tierney

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EDUCATION

University of Colorado, Boulder, CO

August 2024 - May 2025

- Currently pursuing a Master in Real Estate
- GPA: 3.5
- Relevant Real Estate Course Work:
 - Case Studies, Risk Management, Financial Modeling, Economics, Law
- NAIOP 2025 Rocky Mountain Real Estate Challenge – Finalist (Final Round: April 30, 2025)

University of Denver, Denver, CO

September 2016 - December 2020

- Bachelor of Science in Geography with Minors in History and Urban Studies
- GPA: 3.0

EXPERIENCE

CBRE Capital Markets Externship

January 2025: In-Person

- Participated in a 3-day Externship program to explore the various facets of a Capital Markets transaction and understanding entry-level roles/responsibilities at the firm.
- Focused on concepts directly related to Capital Markets, including transaction types, loan types, capital sources, risk tolerances and deal underwriting.
- Overview of the process to create a Broker Opinion of Value, Offering Memorandum along with debt sizing for multifamily assets.
- Listened to industry professionals with direct insight as to their roles and responsibilities within the firm including investment sales professionals, underwriting leaders and prop tech experts.

Willow Bridge Property Company at Canvas on Blake, Denver, CO

February 2024 - August 2024

Leasing and Marketing Professional

- Conducted outreach marketing to develop collaborative partnerships with local businesses.
- Promoted the community to ensure that occupancy standards do not drop by retaining residents and leasing.

Urban American, Denver, CO

June 2023 – February 2024

Leasing Agent

- Served as a Leasing Agent for a New York based company overseeing seven properties in Denver, totaling over of 700 units.
- Perform leasing activities, including lead nurturing, touring, and addressing residential needs.
- Collaborate with the property manager on market surveys, and cross-training initiatives.
- In December, successfully secured approximately 45 signed leases.

Asset Living at X Denver, Denver, CO

May 2022 - June 2023

Leasing Success Associate and Assistant Manager

- Promoted from a Community Ambassador to assistant manager, actively involved in rent demands, market surveys, comps, and invoice management.
- Assisted property manager with inquiries, provided support for residential needs, lead nurturing, and touring.

Keller Williams Realty Downtown, Denver, CO

December 2021 - August 2023

Licensed Residential Realtor

- Solo REALTOR for one of the largest real estate companies globally, responsible for client relations, Denver real estate market knowledge, and business growth.
- Proactively initiated and executed independent strategies to grow and manage my real estate business, showcasing a self-motivated approach to client acquisition, market analysis, and deal closures.

SKILLS

- Technical: Microsoft Office Suite, Argus, Yardi, Entrata, CRM, R, Google Drive, Data Entry, GIS, RealPage, CoStar, Financial Modeling, Underwriting
- Communication: Interpersonal Skills, Business Communication, Email Correspondence, Client Relations, Collaboration
- Time Management: Strategic Planning, Self-Motivation, Time Awareness, Workload Management, Organizational Skill

LEADERSHIP/ACTIVITIES

Aspen Valley Ski and Snowboard Club

- Previously ranked top 50 in the world in freestyle halfpipe skiing.

Lambda Chi Alfa

September 2016 - December 2020

- Participated in 30+ hours of community service per year.

Grad Real Estate Association

- Committed to bridging the gap between classroom learning and real-world application through networking, market updates, site tours, and professional development opportunities.

ADDITIONAL INFORMATION

Licenses/Certifications

- Microsoft Office Specialist: Excel Associate
- Real Estate Financial Modeling: Wall Street Prep

Interests

- Skiing, Golf, Cooking, Camping, Cliff Jumping, Fishing