



## NAIOP MEMBERSHIP YOUR STRATEGIC ADVANTAGE

NAIOP provides critical commercial real estate education, connections and advocacy that help our members' businesses and the industry advance. Members benefit from the resources and networking provided by both NAIOP COLORADO and the 20,000 -member-strong North American association. Take advantage of the full scope of member benefits, including discounted on-demand courses and networking events.

With 600+ members serving the local Denver Metro and larger Colorado market, NAIOP COLORADO has the people, knowledge and education to help you find connections and stay ahead of the curve, and make deals.

- **EXCLUSIVE NETWORKING** — NAIOP's programs, events and conferences connect you to the people and opportunities you need to help propel your business forward.
- **STRATEGIC RELATIONSHIPS AT YOUR FINGERTIPS** —
  - 31% — Owners/Developers/Asset Managers/Investors
  - 21% — Brokers
  - 14% — Architects/Engineers/Contractors/Related Fields
  - 32% — EDAs/Accountants/Consultants/Financiers
  - 71% — Senior Management
  - 258 — NAIOP Companies
- **POWERFUL ADVOCACY**— NAIOP promotes effective policy through our grassroots network. We work to advance legislative initiatives that will strengthen and promote the growth of the industry.
- **POWERFUL EDUCATION** — Courses when and where you need them, on the topics that matter most for your business. In addition to local Chapter programming, NAIOP's [Center for Education](#) presents online courses and Webinar offerings—as well as live courses and an optional [Certificate in Advanced Study in Real Estate Development or Finance](#).
- **RESEARCH** — Research on trends, opportunities and the future of CRE.

[Visit www.naiop.org to join now.](http://www.naiop.org)

**NAIOP**  
COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION  
COLORADO CHAPTER

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# NAIOP Colorado

We Get Deals Done

## 2023 BOARD OF DIRECTORS

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# NAIOP Colorado

## Building Strategic Relationships

### COMMITTEE INVOLVEMENT

NAIOP Colorado's local committees are a big part of our Chapter's success and are a great way for members to actively participate in advancing their business and personal relationships. Each committee meets to set goals and work collectively to achieve their goals.

#### DEVELOPING LEADERS

This group is responsible for creating programming that provides the tools, networking and resources that will help Developing Leader (DL) members - those members aged 35 and under - reach the next level in their careers. These events and programs include, but are not limited to, Skiing with the Icons, Mentor Program, Educational events, Project Tours, Community Outreach and Networking. **Meeting Frequency:** Monthly, 2nd Thursday

Vice Chair: **Matthew Breest**, Populous · matthew.breest@poulous.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

#### DIVERSITY, EQUITY & INCLUSION

This group is responsible for ensuring that the Chapter's programming, events, and other activities reflect the cultural, gender, age, and other aspects of our diverse market. The DEI Committee actively recruits the next generation of diverse candidates to careers in commercial real estate through a series of events that support healthy careers and growth opportunities. **Meeting Frequency:** Monthly, 1st Wednesday

Chair: **CJ Manning**, Prime West · cj.manning@primew.com

Vice Chair: **Lisa Metzger**, Galloway | lisametzger@gallowayus.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

#### ENGAGEMENT & COMMUNICATIONS

The purpose of the Engagement & Communications Committee is to help increase awareness of NAIOP's mission and promotes engagement and involvement opportunities for members and corporate sponsors alike. Responsibilities include: efforts to create and manage shareable content, act as liaisons with other Chapter committees to streamline communications. **Meeting Frequency:** Monthly, 2nd Tuesday

Chair: **Shane Mahoney**, Community Banks of Colorado · shane.mahone@cobnks.com

Vice Chair: **Buzz Miller**, Stream Realty · buzz.miller@streamrealty.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

#### MEMBERSHIP

This committee helps advance NAIOP's efforts to unify the local real estate community, increase membership and retention. Responsibilities include: developing recruitment and retention strategies, identifying and recruiting key prospects. **Meeting Frequency:** Monthly, 3rd Thursday

Chair: **Brandon Kramer**, Marcus & Millichap · brandon.kramer@marcusmillichap.com

Vice Chair: **Steve Scrivener** | steve@vinohradyventures.com

# NAIOP Colorado

## Building Strategic Relationships

### COMMITTEE INVOLVEMENT (Cont.)

#### PROGRAMS

The Programs committee is responsible for planning the organization's quarterly breakfast and lunch programs as well as several special and seasonal events such as the Annual Economic Forecast, Awards of Achievement, Educational Series, Holiday Party, and Property Tour. The goal is to make the programs informative, educational and entertaining as part of our value proposition to members. **Meeting Frequency:** Monthly, 1st Thursday

Chair: **Nick Kitaeff**, Confluent Development · nkitaeff@confluentdev.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

#### PUBLIC POLICY

This Public Policy Committee supports the lobbying efforts of NAIOP, and works to ensure that members have a seat at the table in the negotiation of possible legislative and public policy activity affecting commercial real estate at the city, state and federal levels. LAC focuses on issues such as taxation, growth, water, land use, transportation, economic development and affordable housing, formulating general policies so that, as specific issues arise, the LAC is prepared to respond.

**Meeting Frequency:** Bi-Monthly, 2nd & 4th Wednesday

Chair: **Chris Alcorn**, Alcorn Construction · chris@alcornci.com

Vice Chair: **Tyler Carlson**, Evergreen Development | tcarlson@evgre.com

Staff: **Kathie Barstnar**, NAIOP Colorado · Kathie@naiop-colorado.org

#### ROCKY MOUNTAIN REAL ESTATE CHALLENGE

The Rocky Mountain Real Estate Challenge (RMREC) is an annual event designed to serve as a learning tool for students of the University of Colorado and University of Denver's graduate real estate programs and local business community to interface, while assisting the Project Sponsor with development options for the specific property. The RMREC Committee responsibilities include: solicitation a project sponsor; development of project competition materials; coordination of competing students, judges and multiple resources; planning of RMREC event dinner; and program marketing. **Meeting Frequency:** Monthly, 3rd Monday

Chair: **John Bauknight**, Bauknight Enterprises · johnbauknight@gmail.com

Vice Chair: **Troy Peterson**, Prime West · troy.peterson@primew.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

#### FIGHT NIGHT

Fight Night an annual event featuring the commercial real estate industry's elite for an evening of tapas, cocktails, ringside boxing entertainment and unlimited networking! The Fight Night Committee responsibilities include: solicitation of event sponsors, development of real estate industry boxers, entertainment, marketing and more.

Chair: **Brandon Kramer**, Marcus & Millichap - Brandon.Kramer@marcusmillichap.com

Vice Chair: **John Huemoller**, First American Title - jhuemoller@firstam.com

Staff: **Jayma File**, NAIOP Colorado · Jayma@naiop-colorado.org

#### ADDITIONAL EVENT COMMITTEES

The NAIOP Colorado Chapter also provides the opportunity to participation on several event specific committees, for programs to include: **Winter Classic Hockey, Curling and Skiing Charity Fundraisers, Annual Golf Tournament, Property Tour** and more. For more information about these programs, please contact: **Jayma File**, NAIOP · (303) 782-0155 · Jayma@naiop-colorado.org

(303) 782-0155 | NAIOP-Colorado.org



Thank you for your interest in NAIOP Colorado Chapter membership and volunteer opportunities. To take your membership to the next level, here are some helpful links and tools for your reference:

- NAIOP Colorado Chapter · <https://www.naiop-colorado.org/>
- NAIOP Corporate (National) · <https://www.naiop.org/>
- Marketing Opportunities · <https://www.naiop-colorado.org/sponsorship>
- Calendar of Events · <https://www.naiop-colorado.org/events>
- Online Membership Application · <https://mynaiop.naiop.org/Join/CreateNewUser>
- Member Directory · <https://www.naiop.org/>
- NAIOP Colorado Career Opportunities Board · <https://www.naiop-colorado.org/career-opportunities>
- NAIOP Corporate Career Center · <https://www.naiop.org/Career-Center>
- Center for Education · <https://learn.naiop.org/>

### SOCIAL MEDIA NETWORK:



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[Join the NAIOP Colorado Group on LinkedIn](#)<sup>®</sup>



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# NAIOP Colorado

## 2023 CALENDAR OF EVENTS

### 2023 NAIOP COLORADO—CALENDAR OF EVENTS

January 12	DL Leadership Insight Luncheon	July 18	Mid-Year Forecast Breakfast
January 18	Economic Forecast Breakfast	July 27	DL Mentor Program: Mentee Only Event
January 25	Rocky Mountain Real Estate Challenge Kick-Off	July TBA	DL Bike Bar Tour
February 14	DL Leadership Insight Luncheon	August 10	DL Leadership Insight Luncheon
February 16	DL Real Estate on the Rocks	August 10	Winter Classic Hockey Event
February 23	Annual Awards of Achievement	August 16	Fall Education Series
March 1	Applications Open: 2023 Mentor Program	August 23	DL Mentor Program
March 1	Annual Legislative Reception	September 14	DL Leadership Insight Luncheon
March 8-9	NAIOP Corporate I.CON West	September 20	Fall Education Series
March 9	Denver Mayoral Forum	September 21	Great Colorado Developer Showcase
March 9	DL Leadership Insight Luncheon	September 28	DL Real Estate on the Rocks   DL Mentor Program
March 30	Winter Classic Skiing with the Icons	October 10	DL Leadership Insight Luncheon
April 13	Capital Markets Town Hall Breakfast	October 12	Winter Classic Curling
April 13	DL Leadership Insight Luncheon	October 18	Fall Education Series
April 27	Rocky Mountain Real Estate Challenge presented by Land Title	October 18-20	NAIOP Corporate CRE.Converge
May 11	DL Real Estate on the Rocks	October 26	Fight Night 2023 Weigh-In Party
May 17	NAIOP Corporate National Forums Symposium	October TBA	DL Mentor Program Wrap-Up
May 18	DL Leadership Insight Luncheon	November 2	Fight Night 2023
May 24	DL Mentor Program Kick-Off	November TBA	Fall Breakfast
June 7-8	NAIOP Corporate I.CON East	December 7	Annual Holiday Party
June 8	DL Leadership Insight Luncheon	December 14	DL Year-End Celebration & Graduation
June 8	NAIOP Happy Hour Connections with ULI Colorado & CREW Denver		
June 13	Colorado's Aerospace Advances & CRE Program		
June 21	DL Mentor Program Game Night		
June 26	NAIOP Golf Classic		

VISIT [NAIOP-COLORADO.ORG](https://www.naiop-colorado.org) FOR MORE DETAILS

