

2021 DEVELOPMENT AWARD GENERAL RULES AND JUDGING CRITERIA

GENERAL RULES:

1. NO NAIOP Membership or Sponsor participation required to apply. NAIOP members and Non-members alike may submit nominations for ALL Development award categories.
2. The Judging Committee may decide in any given year not to award a winner in a category; create a new category in a given year; re-categorize nominations to appropriately recognize deserving nominees; and that categories may change from year to year.
3. Nominees will be judged by a committee composed of former NAIOP Presidents and Board Members.
4. Any attempt to contact NAIOP officials or judging committee member by a nominee will result in disqualification. Judges are further instructed not to receive any calls from persons making nominations.
5. Falsification of any documentation requested will result in a disqualification of your application. Additionally, altered and/or revised submissions will not be accepted after the nomination deadline.
6. DO NOT submit any development that did not receive its Certificate of Occupancy during calendar year 2021.
7. The Office Development of the Year can be a multi-use project that features office as a material component in the development or a project that was substantially renovated.
8. The Industrial Development of the Year may include R&D and Flex developments or a project that was substantially renovated.
9. The Innovative Project of the Year may include a Small-Scale Project, Redevelopment, Mixed use, Multi-Family or Retail Development such as an apartment or condominium projects that were substantially renovated and/or new development projects.
10. The Community Impact Award recognizes projects which provide a positive impact for local community, addressing issues like affordable and workforce housing, sustainability, or strengthening of neighborhoods.
11. The **Deal of the Year** award (formerly Development of the Year) recognizes outstanding achievement of the **ENTIRE or OVERALL Development Team** to include (without limitation): Broker, Title Agent, Architect, Engineer, Banker/Lender/Investor, Developer, Attorney, Asset /Property Manager, and Business Development Professional. The Deal of the Year can be any development project to include Office, Industrial, Multi-Family, stand-alone mixed-use project, business park/multi-use project, or a redevelopment undertaking. If submitting a Mixed-Use project, project can include high density residential or a project that was substantially renovated.

JUDGING CRITERIA: All submissions will be subject to the following criteria for judging.

1. Architecture
2. Financial feasibility
3. Enhancement to community or neighborhood
4. Innovative techniques and sustainability
5. Contribution to the real estate industry
6. Contribution to the general community

****Deadline for Developer Award Nominations is on or before Friday, January 14, 2022****