Choosing Your P3 Team of Superheroes - the Public Sector Perspective

NAIOP

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RTD P3 Experience

- Depot Square (Boulder)
- Alameda Station Village (Denver)
- Denver Union Station
- Olde Town Arvada
- Eagle P3
Benefits of P3s for Public Sector

- Project acceleration
- Leverage other benefits from public and private partners
- Risk transfer
- Innovation
- Solidifies long-term partnerships

P3 Teams - Public Sector Perspective

- Secure outside expertise early during procurement (legal, financial, etc.)
- Establish public-public partnerships first prior to engaging private partners
- Establish project vision/framework and give flexibility to private sector to innovate
- All parties need to look at this as a long-term deal