



The Art of
Influence
and
Collaboration
In Commercial Real Estate



Thursday, October 22, 2009
Dominion Towers Conference Center
600 17th Street, Downtown Denver
7:30 a.m. - 8:00 a.m. Registration
8:00 a.m. - 11:00 a.m. Program

**3 CONTINUING
EDUCATION
CREDITS!!**

How do you interact and communicate with others in a work environment? Do you ever wish that you were communicating more effectively?

The best real estate players achieve success not only through their business acumen and technical skills, but also through their effective communication and leadership skills gained from familiarity with their own emotional intelligence.

Emotional Intelligence studies the physiological and behavioral aspects of effective emotional communication. It could be called the art of influence and collaboration because it teaches us how to effectively interpret emotional signals and respond with our own. Extensive research has now proven how critical the "soft skills" of managing human relationships are to the bottom line and inaugurated a new era of emotionally-based personal and professional development.

Join the NAIOP Colorado Developing Leaders for the 2nd Annual Education Seminar, October 22 at the conference center at Dominion Plaza. This year, **James Terrell**, Vice President of **Collaborative Growth**, will conduct a seminar educating current future leaders on emotional intelligence. He will demonstrate how it can improve their professional development skills and keep them competitive in tough economic times.

Thank you to our Major Developing Leaders Program Sponsor

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Register online at
www.naiop-colorado.org
Or fill out a registration form!

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