

Investing During the Reign of...

CAPTAIN CREDIT CRUNCH



Tuesday, April 8th, 2008  Marriott City Center
1701 California Street
7:00 am – 9:00 am Program



Featuring...

Clay Sublett

Senior Vice President & National Production Manager
KeyBank Real Estate Capital

Wade Judge

Chief Investment Officer
LaSalle Investment Management

Patrick Devereaux

Senior Director
Cushman & Wakefield of Colorado

Moderator

Katy Spritzer

Senior Vice President
LaSalle Investment Management

Join NAIOP as we navigate our way through the credit crunch. Guest presenters will impart their very different perspectives regarding the past, present and future of capital markets.

Clay Sublett, Senior Vice President and National Production Manager of KeyBank Real Estate Capital, will discuss the current atmosphere and fundamentals of the CMBS and Conduit Loan markets.

Institutional investor Wade Judge of LaSalle Investment Management will talk about who is buying and selling and the effect the credit crunch has had on cap rates.

For a local angle, Patrick Devereaux of Cushman & Wakefield will discuss what's happening with transaction flow in Denver before and after the credit crunch.

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Register on-line at
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Got questions??
Get answers from the
NAIOP Ambassadors at NAIOP Events



The Forum for Commercial Real Estate

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Early registration deadline is **Wednesday, April 2nd, 2008 at 5:00 pm**. After that date, you may register on-site at the event on a space available basis. **Payment must accompany registration.** Do not fax your form without payment. Faxing a copy of your check does not constitute payment. Confirmations will be emailed within 24-48 hours. ****If you do not receive a confirmation, you are not registered and will need to call the NAIOP office to follow up**** Receipt of confirmation does not guarantee approval of credit card payment. **Receipts are available to be picked up on-site on the day of the event.** If your name badge is not picked up by 7:30 am on the day of the event, your reservation will be released.
Cancellations must be received by the deadline date in order to receive a refund.

Registration	Early	Onsite
Member	\$50	\$60
Nonmember	\$80	\$90
Student	\$15	\$20
School Admin/Faculty	\$35	\$45

Fax or mail form and payment to:
 NAIOP-Colorado
 1720 S. Bellaire St., #110, Denver, CO 80222
 Tel: 303.782.0155 / Fax: 303.820.3844
 Register on-line: www.naiop-colorado.org

REGISTRATION FORM

◆ **Deadline: Wednesday, April 2nd, 2008 ~ 5:00 p.m.** ◆ **Payment must accompany registration** ◆
 If there is a discrepancy in membership category, you will be charged the appropriate fee as indicated in our database.

 First Name Last Name

 Company

 Address

 City State Zip

 Phone Fax

 E-mail

Check # _____
 (Payable to NAIOP - Colorado Chapter)

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Card #: _____

Expiration: Month _____ Year _____

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Please complete one form for each person registering.

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Welcome NAIOP New Members!

Chris Becze
Land America

Wes Butero

SCM Property Company, LLC

Paul DeCrescentis

DePaul Real Estate Investment
Group, Inc.

Lindsey Fudge

University of Colorado

Tim Gilchrist

Fuller and Company

Michael Gregory

Jones Lang LaSalle

Greer Hanlon

Pinkard Construction Company

Amy Harmon

Urban Market Development, LLC

Kyle Henderson

The Neenan Companies

Kittie Hook

Fuller and Company

Ines Hsu Tok

Citywide Banks

Esther Kettering
Fuller and Company

Bruce Likoff

Holme Roberts & Owen LLP

Sarah Martinez

ProLogis

Matthew Ochs

Berg Hill Greenleaf & Ruscitti, LLP

J. Ralph Pace

U.S. Bank

Jeffrey Riggs

Q10 Essex Financial Group

Taylor Schierburg

Transwestern

John Segelke

Fuller and Company

Chalmers Turner

Citywide Banks

Kevin Unger

Citywide Banks

Tom Wilczynski

Lehman Brothers



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