



The Forum for Commercial Real Estate

Colorado Chapter

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## NAIOP COLORADO MENTORING PROGRAM

### *Mentor Tips for Success*

- Talk to your Mentee about why you got involved in NAIOP and the Young Professional mentoring program, what you hope to get out of mentoring someone, and what you hope to contribute to the program.
- Talk to your Mentee about how you progressed in your own career development and what the Mentee desires for their own career path.
- Meet your mentee after hours. With everyone's busy schedule, it can be difficult some times to find time during the day, so meet your mentee for coffee, lunch, or an after work drink.
- Invite your mentee to meetings or presentations at your office or site visits to projects. This is a great way for the mentee to learn from multiple people and can give them a better understanding of various aspects of the real estate industry.
- Introduce your Mentee to other experienced real estate professionals in your office. This is a great way for the mentee to meet other local real estate professionals and hear multiple perspectives on the real estate industry.
- Pass on any real estate periodicals, studies, or research on the real estate industry to the mentee. If you come across a particular topic that you know is of interest to the mentee, bring it to the next meeting or email or mail it to your Mentee. This is a great way to help the mentee further develop an understanding of a particular real estate topic.
- Connect briefly at NAIOP functions. While you are not obligated to escort your mentee around at functions, it would be good to at least briefly connect at any NAIOP functions that both mentor and mentee are attending. If the mentee is new to NAIOP, this provides the mentee with a familiar face and can help him/her meet other members and feel more comfortable at events.
- Connect the mentee with other real estate contacts that could help the mentee in their career development. Experienced mentors have extensive real estate contacts and connecting the mentee with others in the industry can help them develop a long, lasting career in real estate.