

2023 DEVELOPMENT AWARD GENERAL RULES AND JUDGING CRITERIA

GENERAL RULES:

1. No NAIOP Membership or Sponsor participation required to apply. NAIOP members and Non-members alike may submit nominations for all Development award categories.
2. The Judging Committee may decide in any given year not to award a winner in a particular category; create a new category; re-categorize nominations to appropriately recognize deserving nominees; and those categories may change from year to year.
3. Nominees will be judged by a committee composed of current and former NAIOP Presidents and Board Members.
4. Any attempt to contact NAIOP officials or Judging Committee members by a nominee will result in disqualification. Judges are further instructed not to receive any calls from persons making nominations.
5. Falsification of any documentation requested will result in the disqualification of your application. Additionally, altered and/or revised submissions will not be accepted after the nomination deadline.
6. Please do not submit any development that did not receive its Certificate of Occupancy during calendar year 2023.
7. The Office Development of the Year can be a multi-use project that features office as a material component in the development or a project that was substantially renovated.
8. The Industrial Development of the Year may include R&D and Flex developments or a project that was substantially renovated.
9. The Innovative Project of the Year may include a Small-Scale Project, Redevelopment, Mixed use, Multi-Family or Retail Development such as an apartment or condominium projects that were substantially renovated and/or new development projects.
10. The Community Impact Award recognizes projects which provide a positive impact for the local community, addressing issues like affordable and workforce housing, sustainability, or strengthening of neighborhoods.
11. The Deal of the Year award (formerly Development of the Year) recognizes outstanding achievement of the entire or overall Development Team to include (without limitation): Broker, Title Agent, Architect, Engineer, Banker/Lender/Investor, Developer, Attorney, Asset /Property Manager, and Business Development Professional. The Deal of the Year can be any development project to include Office, Industrial, Multi-Family, stand-alone mixed-use project, business park/multi-use project, or a redevelopment undertaking. If submitting a Mixed-Use project, the project can include high density residential or a project that was substantially renovated.
12. Development nominees must agree to participate in and accommodate a project site visit by the Judging Committee and senior development team representative(s). The site visits will be scheduled to take place between January 17 and January 31, 2024.

JUDGING CRITERIA: All submissions will be subject to the following criteria for judging.

1. Architecture
2. Financial feasibility
3. Enhancement to community or neighborhood
4. Innovative techniques and sustainability
5. Contribution to the real estate industry
6. Contribution to the general community

****Deadline for Developer Award Nominations is on or before Friday, January 12, 2024. ****