



COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

COLORADO CHAPTER

37th Annual Awards Event for 2023
Seawell Grand Ballroom, Denver Center for the Performing Arts
Thursday, February 29, 2024
3:30 PM – 7:30 PM MT

2023 CAPITAL MARKETS TRANSACTION AWARD **GENERAL RULES AND JUDGING CRITERIA**

GENERAL RULES:

1. All Capital Markets Transaction nominees must be a member in good standing of NAIOP or a Chapter Sponsor at the time of their nomination. Visit NAIOP.org to submit your membership application or pay your renewal today. Contact Kathie Barstnar or Jayma File for Chapter Sponsorship information.
2. The Judging Committee may decide in any given year not to make an award in a category; create a new category each year; re-categorize nominations to appropriately recognize deserving nominees; and those categories may change from year to year.
3. Nominees will be judged by a committee composed of current and former NAIOP Presidents and Board Members.
4. Any attempt to contact NAIOP officials or Judging Committee members by a nominee will result in disqualification. Judges are further instructed not to receive any calls from persons making nominations.
5. Falsification of any documentation requested will result in a disqualification of your application. Additionally, altered and/or revised submissions will not be accepted after the nomination deadline.
6. Managers of those brokerage houses which brokers submit nominations will be invited to a “vetting meeting” so that confirmation can be obtained on transaction volume and office ranking. If manager is also submitting a nomination, they are not eligible to participate in the vetting meeting for the category in which they submitted.
7. All finalists will be required to have their manager verify the accuracy of the transaction volumes and office ranking by signing the Broker Truth of Information Release.
8. Please do not submit any transaction that did not close during calendar year 2023.
9. The Capital Markets Transaction of the Year can be a stand-alone single or mixed-use project, a business park/multi-use project, or a redevelopment undertaking. The property/project must be in Colorado.
10. Nominees, if selected, shall agree to present at the Annual Mid-Year Commercial Forecast program scheduled for July 2024 and provide a copy of their presentation at said program to the NAIOP office if requested.

JUDGING CRITERIA: All submissions will be subject to the following criteria for judging.

1. Creativity and noteworthy outcome of the transaction
2. Complexity and/or scale of the transaction
3. Transaction structure
4. Skill and effort by the originator and/or disposition team
5. Contribution to community or neighborhood.
6. NAIOP membership activity including length of membership, level of participation, legislative advocacy, etc.
7. Contribution to the real estate industry
8. Contribution to the general community

****Deadline for Capital Markets Transaction Award Nominations is on or before Friday, January 12, 2024. ****